

# Rose Cartolari



Rose Cartolari is a Senior Consultant and Facilitator at Executive Development Associates, bringing extensive experience in helping leaders create strategic growth for themselves and their organizations.

Rose has a unique career trajectory: In addition to over 25 years of managing a successful coaching and training practice across two continents, she has concurrently held key executive roles in the corporate world and is a successful, innovative entrepreneur. She led the major donor fundraising department at UNICEF and was a Senior Marketing Manager at American Express. She later co-founded and served as Chief Operating Officer at Scharper Pharmaceuticals, a company she led to become one of the most successful independent international pharmaceutical companies in Italy. Before she successfully sold it in 2012, Scharper garnered widespread industry recognition. Rose's unique business experience, coupled with her coaching practice, is at the heart of her ability to bring a distinctive value to her clients – she is both an expert at assessing, understanding, and managing critical and strategic business issues, as well as experienced and trained to bring about personal and organizational transformation.

Rose has extensive experience developing and delivering tailored leadership development programs for clients ranging from multinational companies to corporate executives. Having lived and been educated in India, Indonesia, Somalia, the United States, and Italy, Rose is at home in many cultures. She has an active international practice and is a professionally fluid and experienced creator and leader of strategy-based leadership development programs across diverse cultures and nationalities. She has taught at Columbia University Business School (New York, USA), SDA Bocconi School of Management (Milan, Italy), and University of Milano - Bicocca (Milan, Italy). She also collaborates with the CIS/Corno Center for Entrepreneurial Studies (Lecco, Italy) to build a more robust training program for northern Italian entrepreneurs.

Her work with individuals includes coaching and mentoring:

- C-Suite Executives
- High potential executives and entrepreneurs
- High level professionals in career transitions, such as those transitioning to more complex, or larger, areas or responsibilities
- Executives dealing with cross-cultural complexities

Her work with companies includes:

- Alignment of business strategy with talent management, leadership and corporate culture, and performance management
- Training Programs on Leadership Communications, Emotional Intelligence, Power, Persuasion and Influence
- Team coaching for effectiveness
- Diversity Awareness and Sensitivity

Rose holds an MBA from Columbia Business School and a BA from Brown University; she is certified in Social Styles Interpersonal Skills (TRACOM) and Emotionally Intelligent Leadership (Case Western Reserve University Business School). She is a member of the Neuroleadership Institute and International Leadership Association.