

Jeri Darling



Jeri Darling is a Senior Leadership Consultant with Executive Development Associates. She is a seasoned consultant, facilitator, and executive coach working with leaders in the areas of strategy, leadership, talent management, and organizational performance.

She has been a trusted advisor to many leaders and executive teams, providing critical support to plan and implement change initiatives, develop targeted leadership development programs, and build new strategies and structures.

Jeri has extensive experience coaching global executives. Her experience includes coaching leaders to develop critical skills and to transition into new roles; conducting individual and team assessments; and strengthening executive team effectiveness.

A sample of her coaching clients includes: AOL, Credit Suisse, GE, Marriott, Merrill Lynch, NASA, Pfizer, United Airlines, United Nations, US Department of Treasury, and the World Bank.

Her coaching style is focused and results oriented. She partners with clients to achieve their highest performance through thoughtful questioning, candid feedback, and action steps designed to enhance personal and professional effectiveness. Typical outcomes are an ability to think more strategically, enhance communication and influence, and improve team productivity and alignment.

Her most recent role was as Global VP, Leadership and Organizational Effectiveness with BAE Systems, providing strategic direction for leadership, succession, and organizational performance including cultural integration of new acquisitions. She has held senior consultant and leadership roles with Mercer Delta/Oliver Wyman, and Work in America Institute. She led her own New York-based firm, Organization by Design, for a decade. She is faculty member with American University, Korn Ferry and Duke Corporate Education.

She received a MA from George Washington University, a MBA from Case Western Reserve University, a BA from the University of Wisconsin, and a Leadership Coaching certificate from Georgetown University. She completed doctoral coursework at George Washington University in leadership and organizational change and holds the International Coach Federation's Professional Coach Certification (PCC).

Jeri is known for thought leadership related to global leadership, the alignment of executive and organizational effectiveness, and social networks. She has published related articles in *HR Professional*, *Executive Excellence*, *OD Journal*, *Perspectives*, and the *Journal for Nonprofit Management*, as well as recent chapters in *Leading in Complex Worlds* and *HR Directions*.