

Annette Klososky



Annette Klososky serves EDA in a partner role as a senior leadership development consultant and operational executive. Klososky has a unique blend of entrepreneurship and leadership & organizational development expertise. She has 20 years of experience working to influence change & results within organizations today.

As a consultant, she has expertise in all facets of leadership development and executive coaching and focuses on aligning the strategic direction of the organization to the strategic development of its people. She has an ability to diagnose the issues within an organization, align the people and processes, and help initiate the results needed to meet the strategic objectives of the organization. She is known for helping organizations cut through the issues and learn to communicate effectively within teams. She has an ability to give direct and enlightening feedback to her clients that focuses on strengths of the leader and results for the organization.

Klososky was the first franchise owner for EWF International® and in less than 12 months built a solid, successful peer advisory business with its members representing companies with over 40,000 employees and \$23 billion in total annual revenues. Her franchise was featured in Entrepreneur Magazine. She currently facilitates two executive forum groups and leads annual leadership retreats to various destinations across the US.

Her professional focus and expertise is in executive coaching, team building and communication, leadership development, strategic planning and visioning, and critical thinking and problem solving.

Certifications and Qualifications

Klososky earned her Bachelor of Arts from the University of Oklahoma. In addition, she holds certifications and qualifications in all of the following specialties:

- Professional Facilitator
- Myers-Briggs Type Indicator®, MBTI® (communication preferences)
- Strong Interest Inventory™ (Interest Assessment)
- California Psychological Inventory 260™ (leadership assessment)
- Organizational Effectiveness Survey by Performance Dashboards, Inc.
- Denison Organizational Culture Survey, Leadership 360 Survey, and Team Dynamics Survey
- Strategic Planning
- Conflict Resolution
- Executive Level Team Development & Communication
- Rapid Cycle Diagnostics® & Rapid Cycle Design® (needs analysis and program design)
- Achieve Global (skills-based curriculum)
- Leadership Competency development & integration
- Selling To Type (sales training based off of the Myers-Briggs Type Indicator®)
- DiSC™ (behaviorial style assessment)
- SPIN Selling™
- Leadership Development Programs for Communities & States
- Life on Purpose Institute™ (personal coaching process)