

Vijay Govindarajan



Vijay Govindarajan is the Earl C. Daum 1924 Professor of International Business and Director of the William F. Ahtmeier Center for Global Leadership at the Tuck School of Business at Dartmouth College. He is also the Faculty Co-Director for the Tuck Global Leadership 2020 Program. For two consecutive years, the Wall Street Journal ranked Tuck as the number one business school in the nation.

Professor Govindarajan's area of expertise is strategy, with particular emphasis on strategic innovation, industry transformation, and global strategy and organization. Professional credits include: Outstanding Faculty, named by Business Week in its Guide to Best B-Schools; Top Ten Business School Professor in Corporate Executive Education, named by Business Week; and Outstanding Teacher of the Year, voted by MBA students. He was named among the Top 50 Non-Resident Indians of the Year in January 2002 issue of NRI World, the lifestyle and business magazine for Indians living abroad.

Prior to joining the faculty at Tuck, Professor Govindarajan was on the faculties of The Ohio State University, and the Indian Institute of Management (Ahmedabad, India). He has also served as a visiting professor at Harvard Business School, INSEAD (Fontainebleau, France), the International University of Japan (Urasa, Japan), and Helsinki School of Economics (Helsinki, Finland).

Professor Govindarajan was ranked by Management International Review as one of the Top 20 North American Superstars for research in strategy and organization. One of his papers was recognized as "one of the ten most-often cited articles" in the entire 40-year history of the prestigious Academy of Management Journal. Professor Govindarajan has also received numerous other scholarly awards, including the Glueck Best Research Paper Award in Business Policy and Strategy from the Academy of Management.

More than 60 articles by Professor Govindarajan on strategy and organization have appeared as book chapters and in journals such as Academy of Management Journal; Academy of Management Review; Strategic Management Journal; Accounting, Organizations and Society; Decision Sciences; Journal of Business Strategy; Strategy and Business; Business Horizons; and Sloan Management Review. He has published six books, including, *The Quest for Global Dominance* (Jossey-Bass, 2001).

Professor Govindarajan has served as a consultant to various global corporations, including Abbott Labs, AT&T, International Paper, Kodak, Johnson & Johnson, B.F. Goodrich, GTE, Hewlett Packard, IBM, JP Morgan, Motorola, New York Times, Sony, Thomson Corp., PriceWaterhouseCoopers, StoraEnso, UBS and Weyerhaeuser. He has been a keynote speaker at the Business Week CEO Forum, the Economist Conference, Confederation of Indian Industry Conference, and Human Resource Planning Society National Conference.

Professor Govindarajan received his doctorate from the Harvard Business School and was awarded the Robert Bowne Prize for the best thesis proposal. He also received his MBA with distinction from the Harvard Business School where he was included in the Dean's Honor List. Prior to this, Professor Govindarajan received his Chartered Accountancy degree in India where he was awarded the President's Gold Medal for obtaining the first rank nationwide.